SILAGE YIELD PERFORMANCE GUARANTEE

Program Details 2024 Season

Eligibility

This program is for SOURCE® DC for use on corn silage. An eligible grower purchases SOURCE DC and applies a minimum of 4 gallons of SOURCE DC in Season 2024 (512 acres at labeled rate and timing).

SOURCE WORKS AND WE STAND BEHIND THAT PROMISE.

Description

For growers with advanced harvesting equipment (capable of active digital yield monitoring), Sound Agriculture offers a financial refund of the price of the product if they do not receive a 0.5 ton/acre yield increase on a wet basis weight.

Program Requirements

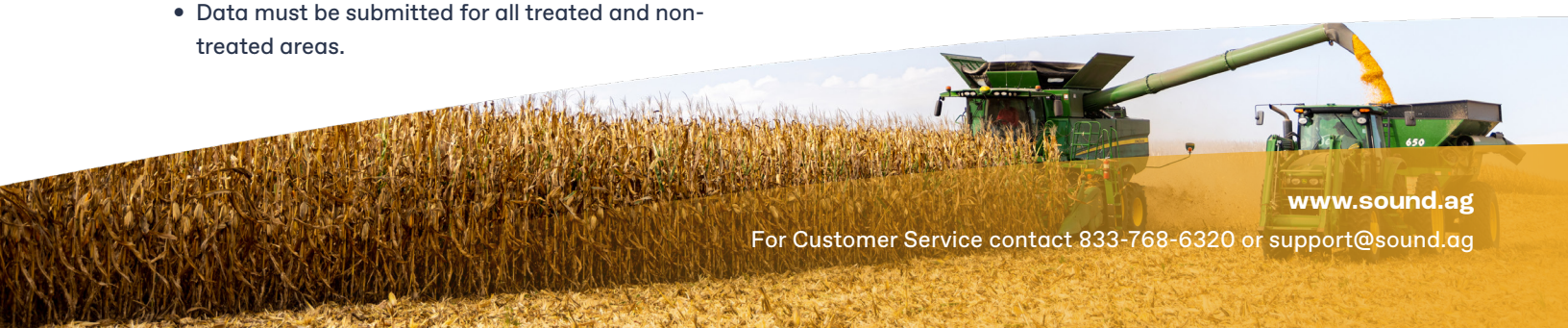
- Farming practices must be identical across treated and non-treated areas except for SOURCE application. Practices required to be identical but not limited to the following:
  - Seed (varieties, seeding rates, seed treatments)
  - Nutrients
  - Crop protection (products, timing, rates)
  - Soil type
  - Irrigation (timing, rates) if applicable
- Treated and non-treated areas must be substantially similar in terms of topography and drainage.
- Data must be submitted for all treated and non-treated areas.

Calculation and Requirements

The value of yield is determined by the difference between treated and non-treated (within each field) yield/acre. If SOURCE-treated areas do not achieve a 0.5 ton/ac (wet basis weight) yield increase, the grower will receive the purchase price of the SOURCE DC purchased for and applied on silage acres. The maximum payout/acre for the Performance Guarantee is the $/acre paid by the grower for SOURCE DC used on silage.

Additional Requirements

- The total acres of the non-treated areas must represent at least 5% of treated area in each field to enable analysis on multiple passes. Layouts for treated and non-treated areas are described below.
- Check strips are required on 30% of all fields (minimum of 3 fields). Grower must share all as-applied acres. Payout will be based on as-applied acres provided.
- Fields must be harvested with advanced harvesting equipment (capable of active digital yield monitoring).
- Digital planting, as-applied, spray map and harvest data must be shared.
- Areas for analysis must be harvested the same day.
- Invoice must be paid by June 30, 2024
- All data must be submitted by January 31, 2025.



www.sound.ag

For Customer Service contact 833-768-6320 or support@sound.ag

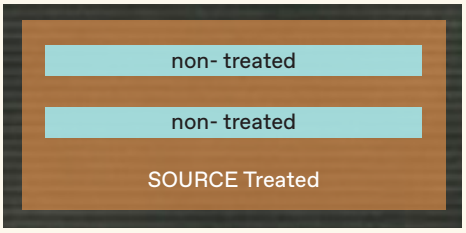
PROTOCOL

Keep fertility and practices constant across the entire field. The total acres of the non-treated areas must represent at least 5% of the total field.

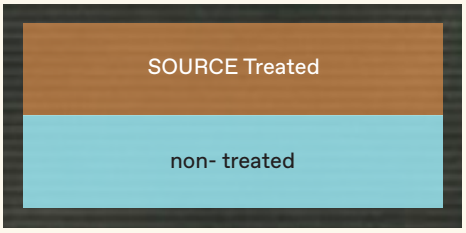
Correct

Check strips allow for fair comparison between standard regions of the field.

Option 1

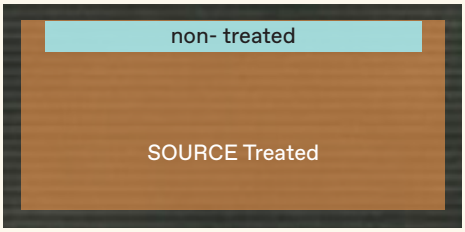


Option 2

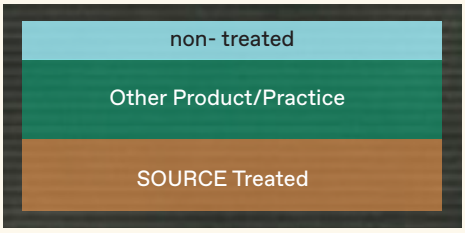


Incorrect

Check strip is along headlands.



Check strip is not side-by-side SOURCE Treatment





www.sound.ag
For Customer Service contact 833-768-6320 or support@sound.ag

SOURCE DC

Sound

Data Sharing Instructions

For more information on product guarantees and how to sumbit your data, scan the QR code below:

Performance Guarantee Claims should be made by the grower and directly to Sound Agriculture. There is no need to engage a Sound Dealer for the claims process, and Sound Dealers are not authorized to receive Performance Guarantee Claims.

There are two steps to make a Performance Guarantee Claim.

1. **Fill out Claims Form** (on our website under Grower Resources)
2. **Share digital data**

Sound Agriculture will review the claim promptly and contact you to follow up. Analysis will include determination of average yield of treated and non-treated areas and calculate the difference, based on as-applied and yield monitor data. We will endeavor to respond to a claim and determine the amount of the payment within 30 days, but this is not a binding commitment and depends on any follow-up questions or reasonable requests for additional information from the grower.



Example Calculations

For illustrative purposes only.

Example 1: Positive yield response, 0.5T/ac or greater yield increase

Treated area yields: +1 ton/acre
Treated area (with 4 gallons of SOURCE DC): 512 acres
SOURCE DC Price / acre: $18
Product Guarantee payment / acre: $0 (treated yield was 0.5 T/ac or greater)
Total Product Guarantee Payment: $0

Example 2: Positive yield response, less than 0.5T/ac yield increase

Treated area yields: +0.2 tons/acre
Treated area (with 4 gallons of SOURCE DC): 512 acres
SOURCE DC Price / acre: $18
Product Guarantee payment / acre: $18/ac (treated yield was less than 0.5T/ac)
Total Product Guarantee Payment: $9,216

Privacy and Information Security:

All information provided to Sound Agriculture will only be used by us to analyze, improve, support, and enhance the Products and otherwise for any business purpose. We may use service providers to collect, process, and store your information, and we may share your information in non-identifiable format with third parties. Though we have safeguards in place to protect your data, no transmission or electronic storage of information is guaranteed to be secure. As such, we disclaim any responsibility or liability for unauthorized access, use or disclosure of any information submitted to Sound Agriculture.

Contact Information:

For additional help, please contact us at support@sound.ag.

Force Majeure:

Notwithstanding anything to the contrary herein, Sound shall not be held responsible for any delay or failure in the performance of SOURCE to the Buyer, to the extent that such delay or failure in the performance of SOURCE is caused by a fire, drought (USDA D3 or greater), flood, earthquake, explosion, pandemic, war, strike, embargo, government requirement, civil or military authority, act of God, or other similar causes beyond the parties' control.

© 2023 Sound Agriculture Company. All Rights Reserved. Always read and follow label instructions. All trademarks, service marks and trade names (e.g., SOUND, SOUND AGRICULTURE, SOURCE, and ACTIVATING THE SOIL) are owned or registered by Sound Agriculture Company. For additional product or company information, call toll-free 1-833-763-6320 or visit our website at www.sound.ag. Sound Agriculture 6401 Hollis St #100, Emeryville CA 94608.
In the event of a medical or transportation emergency call: 1-800-535-5053.

