2025 Efficient Acre Incentive Program

Description

Sound's Efficient Acre Incentive pays growers up to $10/ac for replacing synthetic nutrients with SOURCE ($5 for replacing 25 lbs of nitrogen and $5 for replacing 25 lbs of phosphorus). Program acres are limited so don't miss out on the opportunity to earn for efficiency!

Eligibility

- This program is for corn for grain growers with an NUE score equal to or greater than 0.90lb/bu as determined by Sound from the grower's 2025 planned fertilizer application and APH.
- An eligible grower purchases and applies SOURCE DC in the 2024-2025 growing season (minimum of 4 gallons or 500 acres at labeled rate and timing), reduces N and/or P, executes a program contract, and agrees to abide by all program requirements.
- Growers must enroll a minimum of 500 acres and may enroll up to 10,000 acres.

Program Summary

- Eligible growers must opt-in to the program and are considered enrolled after signing a program contract.
- Enrolled growers will receive an incentive payment of $5/acre per nutrient when reducing +/- 25 lbs of synthetic nitrogen and/or phosphorus.
- Payments will be made by November 1, 2025 upon satisfaction of all program requirements.
- This program will be closed upon reaching the acre and grower cap.
- Efficient Acre growers are also eligible for Sound's Fertilizer Replacement Guarantee program. A separate agreement and program requirements apply.

Program Requirements

- Growers must reduce 25 lbs of synthetic nitrogen and/or phosphorus on SOURCE treated acres within a +/- 5 lb variance of each nutrient (i.e. minimum of 20 lb reduction and maximum of 30 lb reduction for N and/or P).
- Grower must reduce synthetic nitrogen and/or phosphorus against a baseline consisting of the total average N/P application for the last three historical crop years.
- Enrolled acres must correspond to relevant 2025 Season SOURCE DC purchase and may not fall below 500 acre minimum or exceed 10,000 acre maximum.
- Growers must indicate interest by checking the opt-in box on their order confirmation form. A Sound representative will follow up to collect additional information to finalize enrollment (see below for more detail).
- Growers are considered enrolled when they have executed a signed program contract. Growers have 10 days to complete their contract upon receipt to stay in the program queue and are considered enrolled once the contract is executed.
- Growers should not reduce synthetic phosphorus if:
  - Bray P1<15 ppm
  - Olsen <9 ppm
  - Mehlich 3 COL <15 ppm
  - Mehlich 3 ICP <25 ppm
- During the season, growers will apply SOURCE and reduce fertilizer on enrolled acres as well as keep all relevant records on hand to verify these outcomes. All records will be made available upon request for program verification purposes.

- Growers will be ineligible for the program if they fail to satisfy requirements by these key dates:
  - Invoice: Grower must pay their total invoice in full by June 30, 2025.
  - Verification Data: Grower must supply all requested data by August 31, 2025.
  - Payment Information: Grower must provide their W9 by October 15, 2025.

Enrollment Data

Growers must provide this information within 4 weeks of signing their order confirmation to remain in the program queue:

- Eligibility Information: target N/P application for the 2025 growing season and most recent APH
- Baseline Information: total average N/P application for the last three crop years
- Program Practices: Reducing N, P or both and lbs reduced
- Enrolled Acres (min of 500 / max of 10,000)
- Connectivity: able to make digital data connection (Y/N) and relevant platform (JDOps, FieldView, etc.)

Growers are responsible for notifying Sound of any changes to their enrollment information to remain eligible for payment and must execute an updated contract.

Verification Data

Participating growers agree to provide Sound with all requested information and data related to current and historical land use, as well as data needed to monitor, validate, report, and verify fertilizer reduction on enrolled acres. Such data may include but is not limited to the following:

Data Type	Data Description	Example Data Sources
Field Boundary	Location for project activities	Shapefile
Crop	Crop type	Machine data, receipts / purchase records, management plan, photos
Planting	Planting date	Machine data, receipts / purchase records, planting plan
Synthetic Fertilizer	Application Date(s) Type / Product Application Method Amount / Units	Machine data, receipts/purchase records, fertilizer plan, agronomist recommendation
Organic Fertilizer (if relevant)	Application Date(s) Type (e.g. solid, liquid) Application Method Amount	Machine data, receipts/purchase records, fertilizer plan, agronomist recommendation
Nitrogen Inhibitor / EEF / Other Biological or NUE Product (if relevant)	Application Date(s) Type / Product Composition (N Content)	Machine data, receipts/purchase records, fertilizer plan, agronomist recommendation

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Data Requirements

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